



AN HONORS UNIVERSITY IN MARYLAND

Office of Institutional Advancement  
University of Maryland, Baltimore County  
1000 Hilltop Circle  
Baltimore, MD 21250

## Corporate and Foundation Relations (CFR) Active Prospect List Updated November 2014

The following corporations and foundations are active prospects assigned to a gift officer in the Office of Institutional Advancement. Most of the prospects listed below are either already engaged with UMBC, actively being cultivated, or are connected to the President's Board of Visitors. It is important that they do not receive unsolicited proposals or inquiries.

While it is helpful to know about proposals going to any corporation or foundation (regardless of dollar amount), the following relationships are the most critical to UMBC. **Please inform the CFR team if any faculty or staff member asks to approach one of these prospects.**

### Corporations

Amazon  
BAE Systems  
Becton Dickinson  
Exelon/BGE/Constellation  
GE  
Google  
IBM  
Leidos/SAIC  
Lockheed Martin  
Microsoft  
Northrop Grumman  
PNC  
T. Rowe Price, Inc.  
Under Armour  
Varen Technologies  
Verizon Wireless

### Foundations

Abell Foundation  
Alfred P. Sloan Foundation\*  
American Honda Foundation\*  
Andrew Mellon Foundation\*  
Annie E. Casey Foundation  
Baltimore Women's Giving Circle\*  
Bill and Melinda Gates Foundation  
Dresher Foundation\*  
Eddie & Sylvia Brown Foundation\*  
France-Merrick Foundation\*  
Gudelsky Foundation  
Hearst Foundation\*  
Linehan Family Foundation  
Lumina Foundation  
Meyerhoff Foundations  
Northrop Grumman Foundation\*  
PNC Foundation\*  
Shattuck Foundation  
Sherman Family Foundation  
T. Rowe Price Foundation  
Verizon Foundation\*

\*Number of submitted proposals by UMBC are restricted.

### CFR Contacts:

Caroline Baker – Asst. VP, Careers & Corporate Partnerships (cbaker@umbc.edu; x5-8171)  
Allison Jones – Assoc. Director, Corporate Relations (ajones9@umbc.edu; x5-6279)  
Marie Lilly – Assoc. Director, Foundation Relations (mlilly@umbc.edu; x5-5707)